

# SHACHINDRA AGARWAL

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## PROFESSIONAL SUMMARY

**President & CTO**, SWStrategies LLC, 2006 – Present  
**VP Engineering**, Metallelect Corp., 2003 – 2006  
**CTO**, Savoya LLC, 2002 – 2003  
**Chief Architect**, Claria Corp., 2000 – 2001  
**VP Engineering**, iChoose Inc., 1999 – 2000  
**Software Architect & Technical Lead**, Sterling Commerce, 1994 – 1999  
**Software Consultant**, Unify Corp., 1992 – 1994  
**Technical Lead**, IBM Corporation., 1990 – 1992  
**Technical Lead**, UPTRON India, 1984 – 1990

## KEY STRENGTHS

- ❖ **Very strong technologist**
- ❖ **Vast experience in building a saleable product from a marketing idea**
- ❖ **Rare ability to translate business goals into technology strategy**
- ❖ **Extensive experience working with offshore teams**
- ❖ **Hands-on approach to product design & development**
- ❖ **Excellent verbal & written communication skills**
- ❖ **Exceptional mentoring & leadership abilities**

## SELECTED ACCOMPLISHMENTS

Currently involved in enhancing the product line of a client complementing their in-house development. Developed product remotely in three months with intermediate releases for various demos. Realizing the long-term vision of the client, also built a set of platform agnostic reusable components that are already being used by another team.

As VP Engineering at Metallelect, identified the reason for lack of adaptability of our product and after intensive customer dialogue came up with a practical solution. Successfully convinced the executive team of the merits of the solution in providing a better value to the customers and higher valuation of Metallelect offerings. Formed the new *Rapid Solutions* group that implemented the solution for several customers. Eventually this changed the thrust of Metallelect business.

As CTO at Savoya, laid out the technology strategy to implement the business vision. Formed and led the development team to build the foundation of the technology. This strategy transformed the struggling business into a very successful and profitable venture.

Claria had a successful product and was seeking to expand its product-line. As Chief Architect, built the architecture and led the implementation of Claria's GAIN platform. This platform helped Claria spread its products to millions of users and turned it into a very profitable company.

Joined iChoose as the first employee and VP Engineering and designed the architecture of their ground breaking behavioral marketing platform. Assembled a highly productive team of twenty plus engineers to steer the product from concept to market in less than seven months. The product quickly gained popularity and had more than 30,000 installations.

Sterling Commerce needed a distributed component framework that could be the core of multiple products. Built the architecture of their CCL framework. Then led the team to implement a cross-platform framework which was later used by several electronic-commerce products in Sterling's CONNECT family.

## **TECHNOLOGY STRENGTHS**

Languages	Java, C#, C++, C
Operating Systems	Linux, Unix, Windows
Databases	Oracle, Postgres, SQL, JDBC
Distributed Architectures	J2EE / EJB
Application Servers	JBOSS, WAS
Antiquated	Pascal, Assembly, COBOL, OS/2
Applied Concepts	Object Oriented Analysis & Design, Software Development Methodologies, Design Patterns, Software Reuse, B2B & B2C Electronic Commerce, Communication Protocols (ASYN, BISYN, SDLC, TCP/IP, FTP, SMTP, POP3, X.25), Real-Time Embedded Systems, Expert Systems

## **EDUCATION**

- B.S. (Major in Computer Science), M.N.R.Engg.College, Allahabad, India [1984]

## **PATENTS**

- System and method for relating computing systems (App #20060075013)
- System and method for relating applications in a computing system (App# 20060053144)
- System and method for describing a relation ontology (App# 20060053130)