

TECHNICAL LEADER/BUSINESS MANAGEMENT

Lead the development and implementation of architecturally sound technical solutions that fuel operating synergies and facilitate enhanced bottom line profitability and organizational growth.

Performance-driven technology leader with a verifiable record of achievement in defining and aligning technology strategies with short- and long-term business goals. Devise and develop process blueprints using agile methodologies, resulting in the delivery of scalable end-to-end solutions. Develop product roadmaps and define and monitor measurable milestones. Exceptional skills in building collaborative partnerships in challenging and dynamic situations to achieve desired outcomes. Excel in serving as a turnaround agent to substantially improve underperforming organizations.

Proven performance in the areas of:

- Defining architecture and technology strategies that are synergistic with corporate goals.
- Collaborating with marketing, sales, business development, and technical resources.
- Conceptualizing, developing, and implementing unique and scalable software solutions.
- Building, training, and inspiring talented global teams to thrive on accountability, collaboration and mutual respect for performance results.

PROFESSIONAL EXPERIENCE & ACHIEVEMENTS

*Launched SWStrategies LLC. Pioneered and developed software to meet the needs of SMEs. **Sample Projects:** PersonalWeb toolbar for Claria Corp. Gyanee Professional Network, a web-based service collaboration network for software professionals. ('06-Present)*

RISESMART.COM, Sunnyvale, CA 2007-2008
A provider of individualized job search concierge (RiseSmart Concierge™) services for senior-level professionals.

Chief Technology Officer

Stabilized the technology and led the launch of RiseSmart Concierge™ within a month of joining the company. Defined the company's technology strategy and complementary roadmap to meet quantifiable business needs. Managed the technology budget.

- ✓ Collaborated with the company's founder to deliver presentations to VC firms, resulting in successfully obtaining \$3 million in Series-B funding from a leading Silicon Valley VC firm.
- ✓ Enhanced software to reduce customer processing time by 50%, saving approximately \$250,000 annually. Spearheaded automation improvements to facilitate a profitable business plan.
- ✓ Proactively led a global software development team. Reduced redundancies and streamlined the staff from a group of 10 to a highly productive and results accountable team of four.

METALLECT CORP., Plano, TX 2003-2006
A leading provider of advanced software impact analysis tools and services.

Vice President Engineering

Provided visionary technology leadership as part of developing of Metallect's IQ Server, a SOA based J2EE system that identifies application components and conducts semantic analysis to map dependencies within and across technologies. Assumed control of an under performing development organization; served as a catalyst for positive change to turn the company into a high-performing team of accountable and committed resources. Created and led the implementation of the technology strategy, including defining measurable success criteria, product architecture, development milestones, and work product monitoring. Identified and managed vendor relationships, and prepared and implemented a technology budget. Led staff of 20, including five offshore resources.

- ✓ Collaborated with the sales organization to build highly customized presentations for the product, generating new business.

METALLECT CORP. - CONTINUED

- ✓ Devised highly innovative concepts in the area of automatically building ontology, which resulted in the development of four patents, including *System and Method for Integrating and Adopting a Service-Oriented Architecture*.
- ✓ Championed a complete transformation in the business model resulting in the formation of the Rapid Solutions group; generated management buy-in for the introduction of a substantial service component for the IQ Server, resulting in a significant increase in business.

SAVOYA LLC, Dallas, TX

2002-2003

The largest limousine service provider serving every major global city by networking regional providers via the Internet.

Chief Technology Officer

Assumed a leadership role in a struggling company with an antiquated legacy product. Developed the technical strategy and blueprint to implement business and technology solutions that resulted in a transformation to a profitable business venture.

- ✓ Led the creation of a next-gen SOA based J2EE product from inception through launch in under six months that is presently used as an industry best practice.

CLARIA CORPORATION, Redwood City, CA

2000-2001

A media marketing software company.

Chief Architect

Designed the architecture to implement the business vision of the company's GAIN initiative that was the foundation of all Claria products and scaled to 25 million+ active users.

- ✓ Coordinated software development efforts of globally dispersed teams. Integrated the legacy system with the GAIN framework.

ICHOOSE INC., Dallas, TX

1999-2000

An e-commerce company that enabled real-time merchandising and provided consumers with targeted offers at the point of sale.

VP Engineering

Joined as the first employee and designed the architecture of the company's highly innovative behavioral marketing platform. Built, managed, and mentored a team of 20 software engineers. Assisted in acquiring \$10 million in Series-B venture capital funding.

- ✓ Envisioned and initiated concept development through to successful launch in less than seven months. Established technical strategy and led a team to build the second generation of the iChoose product, which was scalable to millions of users.

Previous Positions: Sterling Commerce, Software Architect and Technical Lead (1994-1999)

EDUCATION

M.N.R. Engg. College, **Bachelor of Science; Major in Computer Science**, Allahabad, India

TECHNICAL INVENTORY

Languages: Java, C#, C++, C, PHP, Perl

Operating Systems: Linux, Windows

Databases: Oracle, Poostgres, MySQL, MSSQL

Distributed Architectures: J2EE / EJB, .NET

Applied Concepts: Web Applications, Service Oriented Architecture (SOA), Web Services, Enterprise Architecture, Object Oriented Analysis & Design, Software Development Methodologies, B2B & B2C Electronic Commerce, Expert Systems, Semantic Analysis